Plan to Reopen the Cannabis Industry

This plan is submitted by Thrive Cannabis Marketplace, Nevada’s largest independent cannabis retailer. It proposes three steps, including proposed dates for implementation, and illustrates our desire to ensure that business is conducted in a manner that protects our employees as well as our consumers. Further, we acknowledge the proposal that was submitted by the Nevada Dispensary Association (NDA) and commend them on the great work they put into their proposal.

Our proposal has standards modeled after curbside food delivery in local government jurisdictions. Additionally, our in-store model adheres to the same tenets that have been recognized for Drug Stores, Grocery Stores, and Hardware Stores. Without fully reiterating those principles, we have included the areas that are different from those guidelines.

Cannabis stores have been operating under the current guidelines allowing delivery as the only means of conducting business with customers. Unfortunately, the electronic system that licensees rely on to record ‘delivery’ sales is not designed to accommodate the demand for delivery as the only means of conducting business. The current system is slow, unreliable and has significant times of no service at all. The nonfunctioning system significantly limits the sales that can be done, resulting in reduced revenues for the State of Nevada and local governments.

**Step 1 (Immediate):**

**Reinforcing Social Distancing**

- Streamline delivery operations so that delivery transactions are treated as in-store transactions in METRC. This will cut down on user error/data entry errors due to the existing API integration between approved Point of Sale systems and METRC. This will greatly improve all locations’ ability to service customer demand and keep more accurate and auditable records. This will also keep the transactions on the side of METRC’s platform that is built to withstand the sales volume which should greatly reduce the frequency of METRC outages.

- This change will allow more deliveries, has as many safeguards as the existing system, increases employment, increases tax revenue, and involves no threat to social distancing as it corrects a system that was not meant to handle so many deliveries.
Step 2 (May 10):

Increasing availability and speed of service

- Implementation of curb-side pickup. The process will follow the same procedures as step-1 (add 'vehicle' in the definition of a private residence) but allow for customers to drive to a retail location and stay in their vehicle to pick-up their orders to lessen the customer wait times (some deliveries can take upwards of 12-hours to reach a customer). This step should reduce wait times to 30-minutes or less.

- Security to be stationed at the exterior of the building to monitor transactions and ensure compliance with customers not exiting their vehicles.

Stores will comply with social distancing guidance issued by the CDC document, “Implementation of Mitigation Strategies for Communities with Local COVID-19 Transmission.”

To the extent applicable, all businesses with customer interaction must follow:

- All Employees interacting with customers for curbside pickup operation will a wear face covering or mask and gloves
- The guidelines for essential businesses outlined in the document from the Nevada Health Response titled Gov. Sisolak Guidance: Directive 003 – Essential Businesses (Updated on April 16, 2020); and

Step 3 (June 1):

Increasing in-store availability with Will-Call and Occupancy Limitations

- Stores will utilize their Will-Call systems. This system allows customers to pre-order online, visit the retail storefront, and walk-in to collect their orders and complete the sale. This process will ensure reduced contact between Employees and customers and will be done separate from the retail showroom to promote distance between customers.

- Allow customers to enter showroom with limited occupancy standards (one customer per 36-square feet of customer accessible floor-space).

- Licensees will have a dedicated employee on each shift to clean and sanitize high traffic areas and commonly touched surfaces.

- Employers will test the temperature of employees (at the beginning of shift).

- Employees will wear cloth face coverings or masks and gloves.

- Hand sanitizer will be readily available to employees and customers.

- All sample containers and sniff jars to be removed.

- Licensees to ensure POS stations are 6' apart.
**Effective Social Distancing Plan**
- Limit the number of customers entering the store to allow one customer per 36-square feet of customer accessible floorspace.
- Require all workers to stay at least six feet away from customers and co-workers.
- Temporarily mark six-foot increments (using adhesive colored tape, chalk, etc.) on the ground or floor to ensure social distancing.
- Post large print attention-grabbing signs readable from a far distance (or use portable, electronic reader boards) that inform customers of social distancing practices.
- Designate workers to monitor and facilitate distancing at check-out lines.
- Clearly post signs outside of the store and in the store to remind people to:
  - Have one family member shop at a time.
  - Adhere to social distancing throughout the store - not just at check out.
  - Properly discard their own personal protective equipment (PPE). Do not leave it in the stores or shopping carts.
  - Encourage customers to use a face covering when shopping.

**Recommended Handwashing Plan**
- Install hand-sanitizing dispensers at store entrances and at key locations inside for customers.
- Ensure all workers know why and how to effectively wash hands for at least 20 seconds.
- Require workers to wash hands frequently with soap and water for at least 20 seconds, such as when they arrive at work, leave their workstations for breaks, eat, use tobacco, and after handling money.
- Provide access to handwashing facilities, including public restrooms, and allowing employees adequate break time to wash their hands, as necessary and at a minimum every 30 minutes.
- Ensure gloves are used for handling money and cleaning, and are changed and discarded when changing tasks (such as switching from cashiering to inventory related duties)
- Set up a schedule to keep these supplies well stocked and trash emptied.
- Posters and other resources are available from the CDC’s Clean Hands Count campaign.

**Ensure Sick Workers Are Not Permitted to Work**
- Monitor employees for signs of illness and require sick workers to stay home.
- Test employee’s temperature at beginning of their shift to ensure they are not running a fever.
- Ensure employees know the signs and symptoms of COVID-19 caused by coronavirus exposure.

Respectfully,

Mitchell D. Britten  
CEO

Phillip C. Peckman  
Advisory Manager